

Reasons Why You Should Employ Me!

- **I Know the Business** – I have the knowledge, skill and experience that produce results. I have been a full time Real Estate Agent since 1996.
- **I Know how to Negotiate** – Rarely is an original offer accepted without further negotiation. An experienced third party, familiar with all aspects of real estate is best qualified to assist in providing guidance in the negotiation of a contract and to act as a mediator between Seller and Buyer.
- **I Know the Area** – I am a Colorado Native that has lived in the area my entire life. I live and work in the areas that I sell homes.
- **I Know how to Expedite** – Most transactions involve a search for financing and working with lenders, attorneys and title companies. I supervise and coordinate the details leading to a successful closing.
- **I am a Dedicated Full-Time Professional**– Real estate is my **business**. As such, I make a concerted effort to be available to my customers and clients. When you employ me you also get my office support staff. I have staff available each day and evening. I have been a member of the RE/MAX 100% club for the past 6 years and have been in the business over 10 years.
- **I Guarantee my Work** – I work for nothing until you find a home for the price and on the terms and conditions acceptable to you. Then and only then do I get compensated.
- **I Believe in Education** -- I believe strongly in continuing education and maintaining the most current knowledge and skills to keep my clients and myself up to date. I hold the following designations:

ABR – Accredited Buyer Representative designation indicates a real estate agent specializing in representing buyers in the real estate transaction. ABR is conferred by the Real Estate Buyer's Agent Council (REBAC).

CRS – The Certified Residential Specialist designation, offered through National Association of Realtors (NAR) denotes an agent who specializes in residential real estate. Only about 3% of the members of NAR have earned this designation.

My Goal -- . is to have a happy, healthy transaction so that my clients will refer me to their friends and families. In 2005, 91% of my business was past clients and referrals.