

Selecting Your Home

By allowing me to show you products of the better builders and previously owned homes for sale, you will be in a position to select the home that best meets your needs.

What to Look For...

- **Location** – neighborhood schools, churches, shopping, health care facilities, bus service, neighborhood appearance, busy streets and highways, commercial activities, etc.
- **Features** – bedroom configuration, garage, fireplace, appliances, sprinkler system, basement – finished or unfinished, heating system, fenced yard, patio or deck, landscaping, etc.
- **Neighborhood Amenities** – swimming pool, tennis courts, clubhouse, homeowner covenants, parks, etc.
- **Style of Home** – ranch, two-story, tri-level, four level, contemporary, bungalow, etc.
- **Home Protection Plan** – optional buyer coverage with deductible may include: electrical system; heating system; plumbing; washer and dryer; hot water heater; range/oven; refrigerator; dishwasher; disposal; compactor; central or wall unit air conditioners, etc. (This plan can be purchased by buyer or seller.)

Selecting a New Home...

In this area, real estate brokers work closely with new home builders. I can introduce you to the better builders and help you select the area and home style you prefer. You should be aware that prices set by area builders are often firm. There is no negotiation and no financial advantage for purchasers who “buy direct” from the cooperating builder. The sales agent in the models works for the builder. I work for you!