

There Is A Difference

Your home is one of your most valuable assets. That's why it's so important to make sure the Real Estate Agent you hire is going to put your best interest first.

Important things to consider when choosing your agent

- Experience:** I have been a full time Real Estate Agent since 1996. I have the knowledge, skill and experience that produce results. Last year I closed 34 homes for 9.6 million in sales.
- Continuity:** I have been in the same RE/MAX office since 1999. I am a dedicated full-time professional. Real estate is my business. As such, I make every effort to be available to my customers and clients. I have been a member of the RE/MAX 100% club for the past 7 years.
- Communication:** We will stay in touch with you on a regular basis, through the listing, the sale, the closing and beyond.
- The Area:** I know the area, I am a Colorado Native that has lived in the area my entire life. I live and work in the areas that I sell homes.
- Repeat Clients:** My business is based on customer satisfaction. That's why my clients call me back time after time. 91% of my business last year was past clients and referrals.
- Referrals:** Because of the superior service I offer, you'll want to refer me to all of your friends, family and co-workers. Just like so many others do.
- Negotiation:** Your best interest is always put first, you can feel confident that I'm on your side, working for you every step of the way. Rarely is an original offer accepted without further negotiation. An experienced real estate agent, familiar with all aspects of real estate is best qualified to assist in providing guidance in the negotiation of a contract and to act as a mediator between Seller and Buyer.
- Problem Solving:** This is why you want an experienced agent working for you. I'll deal with any problems that arise and advise you of the best course of action.

Consistency: I treat everyone the same, fairly and honestly. Know, that with me all my clients get the same level of service for the same price.

Honest & Ethical: Integrity, this is at the heart of my business.

Marketing: We track our marketing and advertising; we know what produces the best results. Our goal is to get you the best price and terms possible.

Education: I believe strongly in continuing education and maintaining the most current knowledge and skills to keep my clients and myself up to date. I hold the following designations:

ABR – Accredited Buyer Representative designation indicates a real estate agent specializing in representing buyers in the real estate transaction. ABR is conferred by the Real Estate Buyer's Agent Council (REBAC).

CRS – The Certified Residential Specialist designation, offered through National Association of Realtors (NAR) denotes an agent who specializes in residential real estate. Only about 3% of the members of NAR have earned this designation.

Network/Team: I employ a full time assistant as well as office support staff. Staff are available every day and evening

Technology: We use the best technology available, to market your home and keep you informed.

Remember, there is a difference!! You do get what you pay for,
in service, experience and ability!